



Working Across Boundaries: Making Collaboration Work in Government and Nonprofit Organizations (Jossey-Bass Nonprofit and Public Management Series)

Russell M. Linden

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Working Across Boundaries is a practical guide for nonprofit and government professionals who want to learn the techniques and strategies of successful collaboration. Written by Russell M. Linden, one of the most widely recognized experts in organizational change, this no nonsense book shows how to make collaboration work in the real world. It offers practitioners a framework for developing collaborative relationships and shows them how to adopt strategies that have proven to be successful with a wide range of organizations. Filled with in-depth case studies—including a particularly challenging case in which police officers and social workers overcome the inherent differences in their cultures to help abused children—the book clearly shows how organizations have dealt with the hard issues of collaboration. *Working Across Boundaries* includes

- Information on how to select potential partners
- Guidelines for determining what kinds of projects lend themselves to collaboration and which do not
- Suggestions on how to avoid common pitfalls of collaboration
- Strategies proven to work consistently
- The phases most collaborative projects go through
- The nature of collaborative leadership

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