



Raising Capital: Get the Money You Need to Grow Your Business

Andrew J. SHERMAN

Download now

[Click here](#) if your download doesn't start automatically

Raising Capital: Get the Money You Need to Grow Your Business

Andrew J. SHERMAN

Raising Capital: Get the Money You Need to Grow Your Business Andrew J. SHERMAN

"Whether your business is just a gleam in your eye, a newly launched operation, or a full-fledged firm that's humming right along, you'll never experience real growth without a substantial infusion of cash. Long gone are the days when venture capital groups seemed to pour millions into every ""next big thing." Now it's clear that there is real competition for investors, and that only the most viable businesses -- and carefully executed fundraising -- will reap the capital necessary to drive continuous growth.

Raising Capital is the definitive guide for entrepreneurs and growing companies that need to raise capital. The book covers every phase of the growth cycle, and provides tools for building business plans, preparing loan proposals, drafting offering materials, and much more. Now in its second edition, Raising Capital includes a wide variety of updates to reflect the realities of the post-dot-com bust, new trends in private equity markets, and the impact of the Sarbanes-Oxley Act, a crucial piece of legislation that establishes new corporate governance requirements in the wake of high-profile accounting scandals.

The book takes you through every stage of the capital process, and provides a bevy of alternatives to evaluate in determining your company's capital strategy. The four parts cover:

* Getting Ready to Raise Capital: capital-formation strategies, plus recent trends; understanding legal and governance structures and how they affect your ability to raise and use capital; and the role your business plan plays in securing capital

* Early-Stage Financing: start-up financing; ""bootstrapping,"" or doing less with more at a stage in your business where ""cash is king""; private placements versus commercial lending; leasing, factoring, and government programs

* Growth Financing: strategies for obtaining venture capital; how venture capital transactions work; preparing for and executing an initial public offering (IPO)

* Alternatives to Traditional Financing: franchising, joint ventures, co-branding, licensing, and other strategic alliances; mergers and acquisitions; plus the Capital Formation Business Growth Resources Directory

Raising Capital provides a huge selection of checklists, charts, sample forms to expedite the capital formation process, and the author relates eye-opening ""war stories"" and perspectives from the investor's side of the table that will help you avoid pitfalls and guide your business confidently through every growth stage. Featuring comprehensive coverage of all recognized capital strategies, this timely book will help you navigate the murky (and often rough) waters of capital formation. "

 [Download Raising Capital: Get the Money You Need to Grow Yo ...pdf](#)

 [Read Online Raising Capital: Get the Money You Need to Grow ...pdf](#)

Download and Read Free Online Raising Capital: Get the Money You Need to Grow Your Business
Andrew J. SHERMAN

From reader reviews:

Larry Gutierrez:

What do you consider book? It is just for students as they are still students or the item for all people in the world, exactly what the best subject for that? Just you can be answered for that question above. Every person has diverse personality and hobby for every other. Don't to be forced someone or something that they don't need do that. You must know how great and also important the book Raising Capital: Get the Money You Need to Grow Your Business. All type of book could you see on many options. You can look for the internet sources or other social media.

Valerie Garrison:

Beside this specific Raising Capital: Get the Money You Need to Grow Your Business in your phone, it can give you a way to get more close to the new knowledge or information. The information and the knowledge you might got here is fresh from oven so don't possibly be worry if you feel like an older people live in narrow small town. It is good thing to have Raising Capital: Get the Money You Need to Grow Your Business because this book offers to you personally readable information. Do you sometimes have book but you don't get what it's exactly about. Oh come on, that will not happen if you have this inside your hand. The Enjoyable arrangement here cannot be questionable, like treasuring beautiful island. Use you still want to miss this? Find this book along with read it from right now!

Santos Ball:

That reserve can make you to feel relax. This kind of book Raising Capital: Get the Money You Need to Grow Your Business was bright colored and of course has pictures on there. As we know that book Raising Capital: Get the Money You Need to Grow Your Business has many kinds or type. Start from kids until adolescents. For example Naruto or Investigator Conan you can read and feel that you are the character on there. So , not at all of book are generally make you bored, any it makes you feel happy, fun and rest. Try to choose the best book for you and try to like reading which.

Elda Baggett:

What is your hobby? Have you heard that will question when you got pupils? We believe that that question was given by teacher for their students. Many kinds of hobby, Every individual has different hobby. So you know that little person including reading or as reading through become their hobby. You need to know that reading is very important as well as book as to be the issue. Book is important thing to provide you knowledge, except your current teacher or lecturer. You discover good news or update about something by book. Numerous books that can you take to be your object. One of them is this Raising Capital: Get the Money You Need to Grow Your Business.

**Download and Read Online Raising Capital: Get the Money You
Need to Grow Your Business Andrew J. SHERMAN
#DLAYFPUK0SG**

Read Raising Capital: Get the Money You Need to Grow Your Business by Andrew J. SHERMAN for online ebook

Raising Capital: Get the Money You Need to Grow Your Business by Andrew J. SHERMAN Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read Raising Capital: Get the Money You Need to Grow Your Business by Andrew J. SHERMAN books to read online.

Online Raising Capital: Get the Money You Need to Grow Your Business by Andrew J. SHERMAN ebook PDF download

Raising Capital: Get the Money You Need to Grow Your Business by Andrew J. SHERMAN Doc

Raising Capital: Get the Money You Need to Grow Your Business by Andrew J. SHERMAN MobiPocket

Raising Capital: Get the Money You Need to Grow Your Business by Andrew J. SHERMAN EPub